

# Latino Service Providers Request for Proposal (RFP)

### **Consultant for Fund Development**

#### I. Introduction:

Latino Service Providers (LSP) is seeking proposals from qualified consultants to assist in the facilitation of a fundraising campaign for the organization. We are looking for an experienced professional with knowledge of the Latino community, fundraising communities, and a proven track record in campaign facilitation.

## II. Objectives:

The selected consultant will contribute to the success of the fundraising campaign by providing expertise in the following areas:

- 1. Design and development of a Fundraising Plan.
- 2. Convening of the campaign committee.
- 3. Development of a prospect list, with a focus on identifying lead donors.
- 4. Creation and refinement of campaign materials.
- 5. Oversight of campaign progress through regular meetings.
- 6. Execution of prospect visits, cultivation events, and appeals.

#### III. Qualifications:

The ideal candidate should possess the following qualifications:

- 1. Knowledge of the Latino community in Sonoma County and Sonoma County leaders.
- 2. Specific knowledge of fundraising communities.
- 3. Previous experience or transferable skills in campaign facilitation.
- 4. A sense of personal interest in the mission of Latino Service Providers and the community it serves.

### IV. Proposal Submission:

Interested consultants are invited to submit a proposal. Proposals will be accepted until the position is filled and should include:

- 1. Cover Letter: Briefly introducing the consultant and expressing interest in the project.
- 2. Resume or Curriculum Vitae: Highlighting relevant experience.

- 3. Proposal Narrative: Detailing the consultant's approach to addressing the objectives outlined in Section II.
- 4. References: Contact information for at least three professional references.

# V. Proposal Submission Deadline:

Submit proposals to Stephanie Manieri at smanieri@latinoserviceproviders.org. Proposals will be accepted until the position is filled.

### **VI. Selection Process:**

LSP will review the proposals and may schedule interviews with shortlisted candidates. The selected consultant will be notified once a decision is made.

# VII. Budget:

The estimated budget for this consultancy is \$12,500, based on approximately 150 hours at a rate of \$85/hour. The budget should include all expenses associated with the consultant's work.

#### VIII. Additional Information:

For additional information or clarification, please contact Stephanie Manieri at smanieri@latinoserviceproviders.org or 707-909-7559.